

Organizer

GLOBE TROTTER sas - Via M. Fardella, 7 – 44124 Ferrara - Italy
Tel +39 0532 909396 – Fax +39 0532 907330 – email: info@enoliexpo.com – www.enoliexpo.com

APPLICATION FORM

TO BE SENT WITHIN 16TH DECEMBER 2019

COMPANY NAME (invoicing data) _____

Address _____

Zip Code _____ Town _____

Country _____ VAT NUMBER _____

E-mail _____ Web _____

Telephone N. _____ Fax N. _____

Responsible of the show _____ Telephone N. _____

E-mail of the Responsible _____

Activity Sector VITICOLTURE OLIVE GROWING
 OENOLOGY OLIVE OIL INDUSTRY END LINE & PACKAGING

Exhibited Products _____

PARTICIPATION COSTS:

Bare Area Costs: € 80/sqm from 16 to 47 sqms
€ 75/sqm from 48 to 64 sqms € 70/sqm over 65 sqms

Open sides Costs: € 120 n. 2 open sides € 200 n. 3 open sides € 300 Island

Registration Fee: € 350,00 direct company € 150,00 co-exhibitor € 80,00 represented co.

Fitting SILVER: € 45/sqm
Wooden walls, fascia board and company name, carpet, n. 2 led spots of 50W for 16 sqms, 1 socket

Fitting GOLD: € 55/sqm
Wooden walls, fascia board and company name, carpet, n. 2 led spots of 50W for 16 sqms, 1 socket, 1 sqm storage with lockable door, 1 table, 3 chair, 1 desk reception, 1 stool, 1 waste paper basket, 1 coat rack

APPLIED DISCOUNTS

- **FIDELITY DISCOUNT: 15%** on the bare area + open sides fee
Reserved to the exhibitors who attended the Exhibition at least at 2 of the previous editions of 2013, 2015, 2017
- **REBOOKING DISCOUNT: 10%** on the bare area + open sides fee
Reserved to the exhibitors who will register within 30th September 2018

The preferential rates cannot be combined.

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REQUESTED AREA

EXHIBITING AREA	sqms req.:	_____	x € _____	=	€ _____
COST OPEN SIDES	n. open sides	_____	x € _____	=	€ _____
TOTAL OF THE AMOUNTS					€
DISCOUNT _____ of ____%			corresponding to	=	- € _____
DISCOUNTED AMOUNT				=	€
REGISTRATION FEE	n.	1	x € 350,00	=	€ 350,00
CO-EXHIBITOR FEE	n.	_____	x € 150,00	=	€ _____
REPR. COMPANY FEE	n.	_____	x € 80,00	=	€ _____
SILVER FITTING	sqms req.:	_____	x € 45,00	=	€ _____
GOLD FITTING	sqms req.	_____	x € 55,00	=	€ _____
				TOTAL	€
				VAT 22%	€ _____
				TOTAL	€
DOWN PAYMENT AT THE REGISTRATION: 30% OF THE TOTAL + VAT					€ _____
BALANCE WITHIN 16TH JANUARY 2019: 70% OF THE TOTAL + VAT					€ _____

PAYMENT MODALITIES:

The payment must be addressed to GLOBE TROTTER sas di Villani Sonia & C. and it could be done through:

- BANK DRAFT: UNICREDIT BANCA, Via Bologna, 154, 44121 Ferrara (FE) - Italy
- IBAN code: IT 40 B 02008 13001 000101888561
- BIC SWIFT code: UNCRITM1NQ4

THE BALANCE MUST BE DONE WITHIN 16th JANUARY 2019

The Application Form will be taken into consideration only when the payment of the down payment of 30% of the total amount will be received.

With this paper, the Exhibitor declares to know and to accept all the articles quoted in the General Rules of the Show ENOLIEXPO Adriatica, of which is confirmed the copy receipt.

Moreover the Exhibitor authorizes the treatment of the a.m. data (as per the art. 13 of the Legislative Decree n. 196 of 30th June 2003 – Italian Law and in compliance with the art. 13 and 18 aof the European Privacy Rules UE/2016/679 - DGOR) regarding security and integrity of the data, for purposes regarding the development of the Exhibition ENOLIEXPO Adriatica.

Place and Date: _____

Company Stamp and Signature of Legal Representative: _____

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EXHIBITION RULES

1. EXHIBITION DETAILS

GLOBE TROTTER sas di Villani Sonia & C. with registered office in Ferrara, Via Melchiorre Fardella 7, VAT number 01863670384, henceforth called "Organiser" organises the Exhibition ENOLIEXPO ADRIATICA, henceforth called "Exhibition". The Exhibition will be held from 21st to 23rd February, inside the Exhibition venue "Nuova Fiera del Levante" in Bari - Italy. The Exhibition is open to operators and opening hours for visitors are from 9,00 a.m. to h. 6,00 p.m.. Exhibition dates are decided by the Organiser, who has full faculty to change dates and duration of the Exhibition without incurring any liability.

2. ADMISSION TO EXHIBITION

The exhibitors must be Italian and foreign companies that exhibit products manufactured by themselves, trade agents and sales representatives or retailers. Retailers and sales representatives are requested to specify in the catalogue entry application form the brands they represent and the products they are exhibiting. Institutions, specialised press and trade associations can also be admitted.

The Exhibition is open to companies operating in the following categories: viticulture, olive cultivation, oenology, olive oil production and end line (bottling, capping, labelling, packaging).

In the catalogue entry application form the product categories of the above mentioned sectors must be specified.

The Organiser has the sole and absolute discretion in relation to the admission of Exhibitors and allocation of exhibition areas; admission is granted within the limits of available space.

3. PARTICIPATION FEE

For the 2019 Exhibition, participation fees are the following:

- € 350,00 participation fee for exhibitors includes: electric current connection and supply up to 2 KW, exhibition catalogue entry, 1 copy of catalogue, 5 exhibitor bdes and 250 visitor passes with entrance at the cost of € 5,00, 10 visitor passes with free entrance, daily cleaning service of stand, 1 parking pass, lighting in exhibition hall, heating.

The exhibitor can ask for further free visitor's tickets, whose price for the exhibitor is of € 3,00 per ticket.

The amount will be invoiced after the show considering only the used tickets.

- € 150,00 participation fee for co-exhibitors includes: exhibition catalogue entry, 1 copy of catalogue, 2 exhibitor passes and 100 visitor passes, with entrance at the cost of € 5,00, 10 visitor passes with free entrance, 1 parking pass (depending on availability)

- € 80,00 participation fee for company represented includes: exhibition catalogue entry.

- The cost of the bare area are:

□ € 80/smq from 16 up to 47 sqm □ € 75/sqm from 48 up to 64 sqms □ € 70/sqm over 65 sqms

- The cost for the open sides is the following:

□ € 120 for 2 open sides □ € 200 for 3 open sides □ € 300 for island areas

Bare area means the sole hiring of space: it does not include any partitions between stands nor along perimetric walls.

- Admitted Discounts:

- FIDELITY DISCOUNT: 15% on the bare area + open sides fee

Reserved to the exhibitors who attended the Exhibition at least at 2 of the previous editions of 2013, 2015, 2017

- REBOOKING DISCOUNT: 10% on the bare area + open sides fee

Reserved to the exhibitors who will register within 30th September 2018

These two discounts cannot be aggregated

- Stand cost (additional to cost of exhibition area) changes according with the requested fitting:

- € 45/sqm for SILVER fitting: Wooden walls, fascia board and company name, carpet, n. 2 led spots of 50W for 16 sqms, 1 socket

- € 55/sqm for GOLD fitting: Wooden walls, fascia board and company name, carpet, n. 2 led spots of 50W for 16 sqms, 1 socket, 1 sqm storage with lockable door, 1 table, 3 chair, 1 desk reception, 1 stool, 1 waste paper basket, 1 coat rack

The Organiser, upon request of exhibitor, can provide a quotation for exhibitor-customized stands.

4. INSURANCE

Exhibitor must provide an insurance policy for the following.

4a Stand and displayed products against all risks (such as: theft, fire, damage, water leaks, adverse events, breaking and others) with exclusion of Organiser's liability.

4b Public liability insurance for exhibitor for damages caused to third parties and own workers, as well as to Organisers and their workers and/or contractors.

Organiser has no liability for damages caused to people or things, by anyone or anything; therefore no compensation will be paid for damages caused by, for example, theft, fire, explosions, fraudulent actions in general, natural disasters, water leaks, breaking, and other damage to third parties caused by Exhibitor or its workers or contractors both inside Exhibition venue and in the surrounding areas.

4c The exhibitor must provide to the Organizer the copy of its own insurance covering all the a.m. risks.

4d The organizer can provide to the Exhibitor a forecast for temporary insurance with its own Insurance Company
In the fairground are not admitted Exhibitors lacking of insurance.

5. RETAIL SALES

No retail sales are allowed in the exhibition.

6. MACHINERY AND TOOLS

The products admitted to the Exhibition are all those mentioned at art. 2 and in particular mentioned in the Market Category Product Index, gathered in the following categories:

- VITICULTURE-OLIVE CULTIVATION: Plant nursery, products for vineyard treatment, machinery and tools for vineyard treatment, tools for grape harvesting, products, machinery and tools for olive groves, tools for olive harvesting;
- OENOLOGY- OLIVE OIL INDUSTRY: Tools for wine cellars and oil mills, flooring and coating for wine cellars and oil mills, containers and store materials, machinery and tools for processing and tillage of grapes and olives, machinery and plants for bottling, corking, capping, labelling, machinery and products for packaging;
- OTHER: institutions, trade associations, fairs, specialised press

Machinery and tools must have CE mark and comply with safety standards according to the laws.

Machinery can be put into operation but must not be dangerous for exhibitors and visitors. Such machinery must therefore be equipped with devices that prevent injuries, damages, gas emissions, foul odours or fluid dripping.

According to the rules of Nuova Fiera del Levante, it is forbidden to bring into the Exhibition venue explosives, detonators, choking or inflammable materials or otherwise dangerous materials, without previous authorisation from Organiser. Exhibitors of agricultural vehicles or other machinery containing fuel must empty tank from all kinds of fuel.

7. APPLICATION FORM

The Application Form is a document that regulates application to Exhibition. It must be filled in, signed and sent by fax to the number. (+39) 0532-907330 or by email: info@enoliexpo.com or by post to Globe Trotter sas. This document is an irreversible application for the applicant and it implies full acceptance of the General Rules and must be attached to a receipt of payment of deposit.

Minimum area of stand to participate is 16 square meters. Applications must be delivered within 16th January 2019.

Rejection of application by Organiser gives right to full refund of deposit.

Exhibitors who cannot participate to Exhibition due to documented inability, can request Organiser to cancel the contract by sending a written request by registered mail which must be delivered by 14th December 2018. In this case the whole amount of deposit will be refunded, minus taxes and participation fee.

If cancellation is submitted after such date, participation cost must be entirely paid by Exhibitor, and Organiser has faculty to allocate exhibition area to another company. Also in case of partial cancellation of parking space, in case this space cannot be allocated to another exhibitor, applicant Exhibitor must pay the whole amount of participation cost. Organiser can also decide to require compensation for other losses caused by withdrawal from participation.

In the event of a dispute or other contestation of liability, the parties will initiate a conciliation procedure. If this is not possible, the Court of Law of Ferrara will have jurisdiction on such matter.

8. TERMS OF PAYMENT

Application Form must be submitted together with payment of deposit of an amount equal to 30% of sum + VAT.

Organiser reserves the right to accept applications submitted without payment of deposit.

Balance of participation fee must be paid within and not later than 16th January 2019.

If balance is not paid, Organiser can reject admission of exhibition materials into exhibition venue.

During Exhibition days, Organiser delivers balance of invoices issued directly to the assigned parking space. The payment of services requested can be made on site. Only upon payment of due amount, the exit pass will be given to the exhibitor, who will hand it to surveillance staff at the exit.

9. EXHIBITION AREAS

Exhibition areas are allocated according to product groups and, when possible, according to chronological order of applications. Parking spaces will be marked by adhesive tape or lines on the ground inside the exhibition venue.

9a. Allocation of Exhibiting spaces

Granting of parking spaces is at sole and absolute discretion of Organiser, who will send Exhibitor a proposal for a parking space that will try to comply with what requested in the Application Form in respect with availability of spaces. Organiser has the right to change (enlarge or reduce) the space requested by Exhibitor, without incurring in any liability. Areas to be customised will be available for Exhibitors from 19th February 2019.

The pre-equipped areas will be ready on 20th February 2019.

The building times are from 8,30 a.m. up to 6,30 p.m..

Sub-contracting, even for free, or subleasing of all or part of exhibition area, is strictly forbidden. Hosting of other companies at own exhibition area is allowed only in compliance with specific co-exhibition regulations and must be previously approved by Organiser.

Organiser can decide how to use exhibition areas and stands that have not been occupied upon opening of exhibition even if they have been regularly reserved.

Any exhibition of other products not included in the Catalogue Entry Application Form, or by other manufacturer, as well as any form of advertisement made for another company, is forbidden. Breach of such rules leads to closing of stand due to Exhibitor's fault without any refund of amounts paid, plus payment of other damage to Organiser, if applicable.

9b. Return of Exhibiting Spaces

At the end of Exhibition and not before closing time, exhibitors can remove products and materials displayed and take them out of exhibition area, after collecting Exit Pass from Organiser.

Moving out works can take place for hand-carry items from h. 6,30 up to 8,00 p.m. on Saturday 23rd February 2019 as no vehicles are admitted into exhibition hall.

On 24th and 25th February 2019 the hours for moving out materials and disassembly of stands is from 8,00 a.m. until 7,00 p.m.

9c. Customized areas

Customised areas for Exhibitors, who request the sole exhibition area to Organiser, must be contained within the area of exhibition space assigned. Such stands must comply with the laws regarding safety and fire prevention. Exhibitors must carry a technical compliance report for electrical system and fittings, signed by a registered technician, according to the laws C.E.I. 64/8 and 64/10.

Maximum height for stands is mt. 3 and the free sides of parking exhibiting spaces cannot be covered by panels exceeding 50% of side's size.

In case it is necessary to use particular fittings or make changes, Organiser has faculty to approve or reject exhibitor's request. Organiser reserves the right, in absence of project submission, to charge Exhibitor for changes or partial or complete removal of unauthorised installation which, according to Organiser's undisputable judgment, are against the rules or may affect the aesthetics of the exhibition hall or the exhibitors or the visitors.

Building of lofts is forbidden.

Exhibitors requesting the sole exhibition area to Organiser must submit project of stand decoration before 18th January 2019.

Organiser can also provide quotations for customised installations.

Exhibitor, in compliance with art. 26 of D.Lgs. 81/08, must check technical and professional eligibility of contractors appointed and will provide detailed information on risks of workplace. Exhibitor also acknowledges understanding of the "Technical Regulations" of Nuova Fiera del Levante, accepting its contents and committing to provide a copy of such documentation to appointed contractors.

10. SURVEILLANCE

During Exhibition opening hours, Exhibitor is in charge of surveillance of own stand personally or through own staff.

Organiser provides a night surveillance service during exhibition and during installation and dismantling stages, but is not liable for any theft and/or damages to things and persons that should occur. During Exhibition closing hours it is forbidden to Exhibitor to leave own staff inside exhibition areas, unless previously authorised by Organiser.

11. OTHER INFORMATION

11a. Organiser is in charge of printing and distribution of official catalogue with list of exhibitors and of exhibited products, in alphabetical order. Organiser is not liable for incorrect information provided by Exhibitor or typing errors or layout errors.

11b. Advertising is allowed with prices decided by Organiser.

11c. Any kind of advertisement outside stand space or through distribution of leaflets is forbidden.

11d. Supplies of goods can be delivered to the stands from 8,30 to 9,00 a.m. and must be done at the presence of a member of surveillance staff. It is forbidden to take out displayed goods before end of Exhibition.

11e. Banners are allowed, as well as posters and advertisement inside own exhibition area; beams of light with advertisement projected onto ceiling or aisles are forbidden. For Exhibitors, Represented Companies and Co-exhibitors, as long as they are registered at Exhibition, advertisement is allowed only inside own exhibition space.

The use of multimedia devices must not disturb neighbouring exhibitors with high volume. Copyright costs (SIAE) for use of music and video clips are to be paid by Exhibitor.

11.f Visitors and exhibitors cannot take pictures inside Exhibition, unless authorised by Organiser.

12. CANCELLATION AND INTERRUPTION

In case the Exhibition cannot be held, due to unforeseen circumstances, the Organiser shall not be liable for any further compensation to the Exhibitor other than the refund of the amounts paid by exhibitor companies.

In case the Exhibition, after opening, should be interrupted due to unforeseen circumstances, Organiser is not liable for payment of all or part of participation fees.

13. PRIVACY

the Exhibitor authorizes the treatment of the a.m. data (as per the art. 13 of the Legislative Decree n. 196 of 30th June 2003 – Italian Law and in compliance with the art. 13 and 18 of the European Privacy Rules UE/2016/679 - DGOR) regarding security and integrity of the data, for purposes regarding the development of the Exhibition ENOLIEXPO Adriatica.

See attached Compulsory Privacy Paper to be signed and sent back to the Organizer.

Date and Place

Signature of legal representative

Company

Segreteria Organizzativa

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MANDATORY PRIVACY FORM

Policy statement on Article 13 of Legislative Decree no. 196 of 30 June 2003 (Code regarding the protection of personal data)

1. Purposes of processing

The personal data you provide to Globe Trotter Sas (hereinafter, for brevity, the “Company”) may be utilized for:

- (I) the establishment and conduct of contractual relationships, as well as fulfillment of all the regulatory, fiscal and administrative requirements essential for, related to and/or in any way useful the establishment and conduct of the contractual relationships (including the activities necessary for the ordinary management of the exhibition);
- (II) the preparation of studies and statistical and market research;
- (III) the organization and conduct of events and meetings of a promotional or other nature;
- (IV) the publication of data in the catalog, on the website, and on the Exhibition Guide Map, in press releases, mail and promo mail communications related to the Exhibition (including any activities necessary for managing the on-line and off-line publication);
- (V) the sending of informative and promotional messages, commercial or otherwise, advertising material including that relative to past editions of the Exhibition, offers of goods and services by mail, the Internet, telephone, e-mail, MMS or SMS from Italy or from abroad (from EU and non-EU Member States) by the Company or individual or legal entities collaborating in the business activities of the Company, by companies specialized in telemarketing, or by parent companies, subsidiaries and/or affiliates of Globe Trotter Sas.

2. Methods of processing

The personal data will be processed by suitable paper-based, electronic and/or Web-based instruments with logic strictly related to the aforesaid purposes and, in any case, such as to ensure data security and confidentiality.

3. Provision of data and consequences of refusal

The provision of the aforesaid data is voluntary and will in no way result in a change in prices and/or rates; refusal to convey them and/or providing incorrect and/or incomplete data may make it impossible to:

- (I) institute and/or ensure the proper, timely execution of the contractual relationship and fulfill the legal, fiscal and administrative requirements essential or related to and/or useful to the purposes of establishing and conducting the contractual relationship (including activities necessary for the ordinary management of the exhibition);
- (II) develop studies and statistical and market research;
- (III) organize, conduct and/or permit your participation in events and meetings, of a promotional or other nature;
- (IV) publish data in the catalog, on the website, on the Exhibition Guide Map, in any press releases, mail and promo mail communications related to the Exhibition;
- (V) contact you and/or deliver informative and promotional messages, of a commercial or other nature, advertising material and/or offers of goods and services.

Providing personal data is mandatory, however, in cases expressly required by law and/or fiscal and administrative regulations, and in that case failure to consent to the processing and transfer of the required personal data will make it impossible for the Company to fulfill the corresponding legal, administrative and/or fiscal obligations.

4. Disclosure of the data

Within the Company, the personal data may be disclosed to shareholders, members of the board of directors or other administrative body, members of the board of statutory auditors, company personnel and, in any case, to the internal and/or external Data Supervisors and Persons in charge of processing personal data designated by the Company in the performance of their duties.

Personal data may be disclosed to any qualified parties that provide the Company with services essential to the purposes indicated in paragraph 1 above, including but not limited to: parent companies, subsidiaries, investees and/or affiliates suppliers; contractors, sub-contractors, banks or other qualified parties that provide the Company services essential to the establishment and/or conduct of the contractual relationship with the Company (such as banks and/or parties charged to make collections and payments, enterprises and insurance companies) and/or provide for (on behalf of the company or autonomously):

- (I) the management and/or maintenance of the websites and electronic and/or Web-based instruments utilized by the Company;
- (II) the establishment and/or carrying out of an eventual contractual relationship with the Company;
- (III) the preparation of statistical and market research;
- (IV) the organization and conduct of events and exhibitions, of a promotional or other nature;
- (V) the sending of informative and/or commercial messages, of a commercial or other nature, and advertising material and/or offers of goods and services in the methods indicated in paragraph 1 above; (VI) legal, tax, social-security, accounting, organizational and commercial assistance;
- (VII) auditing firms.

Personal data may be transferred abroad, in conformity with current regulations, even to non-EU Member States and other countries where the Company pursues its interests.

5. Dissemination of the data

Your personal data will not be disseminated.

6. Rights of the data subjects

With regard to the aforesaid processing, you may exercise your rights under Article 7 of Legislative Decree no. 196 of 30 June 2003, as transcribed below in its entirety:

“Article 7 – Right to access personal data and other rights

Segreteria Organizzativa

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Data subjects shall have the right to obtain confirmation as to whether or not personal data concerning them exist, even if the data have not yet been recorded, and communication of such data in intelligible form.

Data subjects shall have the right to information on:

- a) the source of the personal data;
- b) the purposes and methods of processing;
- c) the logic applied when the data is processed with the use of electronic instruments;
- d) the identity of the data controller, data supervisors and the representative designated pursuant to Article 5.2;
- e) the parties or categories of parties to which the personal data can be transferred or which can gain knowledge of them as designated representatives of the State, processing officers, or processors.

Data subjects shall have the right to obtain:

- a) the updating, correction or, when they are interested, additions to the data;
- b) the cancellation, transformation into anonymous form, or blocking of data processed in violation of law, including those that need not be retained for the purposes for which the data were collected or subsequently processed.
- c) certification that the parties to which the data have been transferred or disseminated have been notified of the operations specified in points a) and b), also regarding their content, except for the case where notification proves impossible or requires the use of means clearly disproportionate to the right being protected.

Data subjects shall have the right to oppose, wholly or in part:

- a) for legitimate reasons the processing of their personal data even when it pertains to the purpose of collection;
- b) the processing of their personal data for the purpose of sending advertising or direct marketing material or to conduct market research or commercial communication surveys.”

7. Data Controller and Data Supervisor

The Data Controller is Globe Trotter Sas, with head offices at Via Melchiorre Fardella n.7, Ferrara. Any request relative to the personal data processed by the Company may therefore be addressed to the Data Supervisor at the registered offices of the Company or by writing to the e-mail address privacy@gtrotter.it.

CONSENT

Having read the foregoing policy statement, we expressly consent to the processing of our personal data in the methods indicated therein, including disclosure to the parties mentioned and/or their transfer abroad to:

a) prepare studies and statistical and market research;

I consent

I do not consent

Date and place Signature

b) permit our participation in events and exhibitions, including those of a promotional nature;

I consent

I do not consent

Date and place Signature

c) permit the publication of your Company data in the catalog, on the website, on the Exhibition Guide Map, in any press releases and mail or promo mail communications related to the Exhibition (including the conduct of activities necessary to manage on-line and off-line communications)

I consent

I do not consent

Date and place Signature

d) receive informative and commercial messages, of a promotional or other nature, as well as advertising material and/or offers of goods and services by mail, the Internet, telephone, e-mail, MMS, or SMS from Italy or from abroad (from EU and non-EU Member States) by the Company or by individual or legal entities that collaborate in the business activities of the Company and/or its parent companies, subsidiaries and affiliates

I consent

I do not consent

Date and place Signature